

LEGACY

— GROWS —



LEADERSHIP | SALES | CULTURE | COACHING

GROW YOUR PEOPLE. GROW YOUR PERFORMANCE.

Legacy GROWS is our professional development division designed to grow the human side of post-acute care. Whether you're looking to develop confident leaders, build a culture of accountability, or empower your sales team with consistent strategies — we bring the tools, frameworks, and coaching to help you grow with purpose.

WHAT WE OFFER

LEGACY Leadership Academy

Our flagship 8-week development experience built for post-acute leaders. Available in self-paced, live, or corporate tiers.

Custom Leadership Programs

Tailored, site-specific sessions designed to address your organization's goals, challenges, and people.

Legacy Frameworks

We train from what we use — frameworks like the Pillars of Performance, Compassionate Accountability, and the Culture Task List come alive in every engagement.

WHAT YOU'LL GAIN

- Stronger Leadership across departments and disciplines
- Consistent Sales Execution and improved census
- Cultural Clarity and buy-in from your team
- Improved Retention through connection and development
- Systems that Stick—not just theory, but real tools in real care settings

COLLAB Sales Training

A proven framework to help your team build relationships, uncover needs, and close referrals with integrity.

1:1 Coaching

Dedicated leadership support to help your team unlock clarity, build consistency, and develop new levels of personal accountability.

Culture-Focused Training

From onboarding to recognition, we help you hardwire the habits and systems that build a sustainable, thriving culture.

WHAT PARTNERS SAY

- *"The content was powerful, practical, and deeply personal. From "Standards over Feelings" to "Empathetic Leadership" and "Compassionate Accountability," every lesson challenged me to reflect, grow, and lead with clarity and conviction. The workbook became a mirror, pushing me to be more consistent, self-aware, and courageous in every area of life."*
- Jesse R., Executive Director
- *"I had the pleasure of working with Legacy Healthcare Consulting to develop a comprehensive sales training program and the experience was exceptional. Their team was highly knowledgeable, professional, and tailored the training to meet our specific needs."*
- Tina F., VP National Strategy Advisor

READY TO GROW?

qualitylhc.com

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